



Hartz Construction Co., Inc.
8995 West 95th Street
Palos Hills, IL 60465-5030
(708) 233-3800 Fax (708) 233-3815

June 5, 1995

Safetron Corporation
12391 S.W. 130th Street
Miami, FL 33186
Attn: Mr. Robert Weiss

RE: Vinyl Plastic Safety Railings

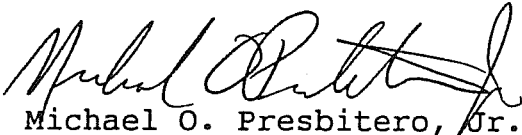
Dear Bob,

It is a pleasure to offer this letter of recommendation for your product, its delivery, and your attention to our needs.

In 1992 we ordered enough plastic railing to complete the balconies on a 48 unit condominium building. Delivery was as requested, the product arrived in excellent condition and has proved to be maintenance free, even in our famous Midwest winters. The few service calls that were required were handled quickly and efficiently. Safetron has stood behind their product and warranty.

We have been extremely pleased with Safetron railings and are ordering the same product, for another 48 unit building ready for completion this Summer.

Sincerely,



Michael O. Presbitero, Jr.
Project Manager

MOP/lah