



FALMOUTH HOUSING AUTHORITY

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MR. ROBERT WEISS
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DEAR MR. WEISS:

ABOUT ONE YEAR AGO, THE FALMOUTH HOUSING AUTHORITY BEGAN EXPLORING OPTIONS FOR REPLACING 700 FEET OF BALCONY RAILINGS THAT WERE CONSTRUCTED OF WOOD. ALTHOUGH THE RAILINGS WERE ONLY TEN YEARS OLD, THEY WERE BEGINNING TO ROT, DESPARATELY IN NEED OF AN EXPENSIVE PAINT JOB AND IN GENERAL LOOKED TERRIBLE. WE KNEW THAT WE WANTED A REPLACEMENT THAT WOULD BE COST BENEFICIAL, MAINTENANCE FREE, STRONG AND ATTRACTIVE. WE LOOKED AT SOME INSTALATIONS OF VINYL RAILING SYSTEMS AND WALKED AWAY WITH MANY DOUBTS. IN FACT, ONE VINYL RAILING SYSTEM WE SAW FAILED A SUBSEQENT TEST FOR COMPLIANCE WITH OUR STATE BUILDING CODE AND HAD TO BE GREATLY MODIFIED. IT WAS AT THAT POINT THAT WE DECIDED TO USE YOUR VINYL SAFETY RAILING SYSTEM.

NOW THAT OUR INSTALLATION OF YOUR RAILS IS COMPLETE, WE ARE FAR MORE THAN SATISFIED WITH THE PRODUCT! THE SAFTRON RAILS HAVE MADE A VERY DRAMATIC IMPROVEMENT IN THE OVERALL APPEARANCE OF THE BUILDING. WE HAVE BEEN INUNDATED WITH POSITIVE COMMENTS ABOUT THE RAILS FROM OUR TENANTS. A STRENGTH TEST PERFORMED ON THE INSTALLATION BY A CERTIFIED ENGINEERING FIRM PROVED THAT THE RAILINGS GREATLY EXCEED THE REQUIREMENTS OF THE MASSACHUSETTS STATE BUILDING CODE FOR LOADING.

OF EQUAL IMPORTANCE TO US WHEN WE SPECIFY ANY PRODUCT IS SUPPORT FROM THE MANUFACTURER. SAFTRON HAS BEEN ACCESSIBLE AND EXTREMELY HELPFUL WITH ALL OF OUR QUESTIONS THROUGHOUT OUR PROJECT.

WE HIGHLY RECOMMEND SAFTRON VINYL SAFETY RAILINGS!

THOMAS GORTON
MAINT. SUPERVISOR



Equal Opportunity Housing and Employment

